



Project financed from European
Regional Development Fund
within National Cohesion
Strategy – Innovative Economy
Programme.

Hybryd®



INNOVATIVE ECONOMY
NATIONAL COHESION STRATEGY

Pyskowice, dn.2010-05-12 r.

Hybryd Ltd.
28 Sikorskiego Street
44-120 Pyskowice, Poland
NIP: 648-00-01-415

Pyskowice, 2010-05-12

Offer enquiry: AOI devices - Automatic Optical Inspection

Innovative Economy Programme

Priority IV: *Investment in innovative enterprises*

Operation 4.2: *Enhancing the significance of the B+R assignments in the economy and industrial designing support*

Project title: *Establishment of R&D center for Electronic Systems for Emergency Lighting*



1. Company profile

HYBRYD Ltd. was established in 1986 and its main business activity is a manufacture of luminaires and emergency lighting systems. From the beginning the Company has been associated with the emergency lighting systems market, thus has become a true authority in this field thanks to its modern approach to technical requirements and product aesthetics. Our main focus and principle is to meet all safety requirements as specified in current regulations and standards. The Company's strong market position has been achieved through implementation of innovative technical solutions and our exceptional product portfolio which competes with offers of other national and international manufacturers. As we provide broad range of products, from basic emergency luminaires, to the emergency luminaires with microprocessor autotest and the most advanced emergency lighting systems, we are able to offer our customers bespoke solutions for every domestic and industrial facility. Over twenty years of experience and high standard of our services helped us to achieve PN-ISO 9001:2000 accreditation granted by TUV Rheinland EUROQUA in 2001

2. Delivery subject

Subject of delivery is the AOI machine - Automatic Optical Inspection machine.

Technical requirements:

- Machine: stand – alone, off - line
- Possibility of testing:
 - o 0402 elements as well as 0,4 mm pitch
 - o TQFP (pitch 0,5 mm)
 - o QFN
 - o SMB (DO214AA)
- Test programming for clear PCB, without elements
- Test programming for assembled PCB, with elements
- Testing of SMD as well as THT elements
- High quality optical track able to guarantee high testing responsibility
- Ability of co-operation with additional external repair stations with automatic data exchange between repair stations and AOI machine via internet network
- Additional repair station, co-operation with external bar code leader 1D or 2D for PCB serial number identification
- Ability of programming tests on separate PC computer and simultaneous testing on AOI machine
- Possibility of reading 1D or 2D bar codes by main camera



- Possibility to connect external bar code reader 1D or 2D with AOI machine via USB connection
- Pass through height: above and below – 45 mm / 45 mm
- Program modules performing statistical functions relevant to faults
- Possibility of remote internet connection with AOI machine for debugging and service purposes
- Start up, training
- Technical documentation (manual)

Additional options:

- Additional repair station – 3 pcs.
- Side view cameras

3. Enquiry aims

The main aim of the enquiry is to choose contractor who will fulfil required technical specifications of the ordered machine with:

- installation
- technical receipt
- personnel training
- best guarantee conditions
- Best maintenance and post-guarantee services/conditions

4. Offer delivery

Offers shall be delivered to:

Hybryd Ltd.
28 Sikorskiego Street
44-120 Pyskowice, Poland

Or send to: **andrzej.krzesinski@hybryd.com.pl** (complete and original written version shall be delivered within next 3 days with all attachments and authorized person signature).



5. Offer deadlines

Event	Date
Final date for offer delivery	21.05.2010 r.
Offer evaluation date	28.05.2010 r.
Final realization date	20.08.2010 r.

6. Contact person

Andrzej Krzesiński

Head Director

Tel. +48 (32)233 98 83

Fax. +48 (32)233 98 84

E-mail: andrzej.krzesinski@hybryd.com.pl

7. Evaluation criteria

Criterion	Importance
Net price	50%
Experience, qualifications and credibility (references)	30%
Delivery terms and time	10%
Guarantee time	5%
Good contact and post-guarantee services	5%

Contractor choice will be made on the basis of received points in accordance with formula:

$$\text{Final evaluation} = \sum P(k)$$

$$P(k) = \text{importance} * M(k),$$



where $M(k)$ means number of points in specific criterion (100 points is maximum in each criterion).

Points received in each criterion will be calculated in accordance with formula:

$$M(k) = 100 - \left\{ \left(\frac{100}{n} \right) * [n - (n - k + 1)] \right\}$$

n – number of contractors,

k – criteria order

8. Additional information and requirements

1. Application form, treated as attachment is required.
2. All certificates shall be attached to the offer enquiry.
3. We would like to receive particular information connected with specific criteria mentioned above altogether with short description about experience and qualifications connected with delivered machine.
4. We would like to receive references connected with delivered machine.
5. Each contractor can prepare only one offer.
6. All documents delivered shall be signed by an authorized person who can represent contractor (copies shall be authorized with original version).
7. Offering party can introduce changes or withdraw the offer but it must be done before final date for offer delivery. Both situations require written notification.
8. Contractors who do not fulfil the requirements or specifications will be excluded by the ordering party.
9. Offer of excluded party is treated as rejected.
10. Ordering party is allowed to enter negotiations with any chosen offering party.
11. Ordering party is allowed to enter negotiations with all not-excluded offering parties.
12. Ordering party is allowed to break negotiations with any offering party without reason.
13. Final choice of the offering party (with whom the agreement is signed) will be made after negotiations according to the procedures mentioned above.
14. Ordering party is allowed to modify criteria during negotiations.
15. Documents prepared in foreign language shall be delivered with Polish or English translation and authorized by offering party.
16. Option or partial offers will be rejected.
17. Offers delivered after deadline or being not coherent with requirements will be rejected.
18. Offer enquiry is not treated as offer according to art. 66 §1 k.c.



Project financed from European
Regional Development Fund
within National Cohesion
Strategy – Innovative Economy
Programme.



INNOVATIVE ECONOMY
NATIONAL COHESION STRATEGY

19. Offering parties have no right to any claims on the ground of offer rejection by the ordering party.
20. Offer evaluation will be made according to documents and materials analysis. Evaluation includes formal as well as essential conformity to offer requirements.
21. Ordering party is allowed to examine and check credibility of the offers introduced by offering parties.
22. Winning party will be informed about the date and place of signing the agreement.
23. Application form is an attachment to offer enquiry.

.....
Signature and stamp